Global Tariff Template

Increasing efficiencies and simplifying the tender management process

During large contract negotiations numerous tariffs are presented to the customer before a final agreement is reached. Previously, every time Sales requested a new tariff Pricing had to create an entirely new set of rates with supporting documentation such as a legal service contract and terms & conditions. This was labour intensive work for our client and, as many different templates were used around the world, they often confused the customers.

Requirement

The client needed a standard rate card template for all account customers that could be adapted according to local requirements.

Solution and results

The Information Factory approached the problem from two angles. We placed the tariff calculation and document creation functions online – saving the Pricing department significant time and effort when producing new prices and contracts. And, we created a standard look and feel for all tariffs, making it easier for global customers to review multi-country pricing. The standardised structure also discourages over complex pricing and ensures that all relevant fees are applied.

- **HW: HP DL380 server**
- **OS: Red Hat Enterprise Linux**
- **DB: Oracle**
- **Middleware: Apache Tomcat, Java**
- **Frontend: Angular**